

CHICAGO HEIGHTS TERMINAL TRANSFER R. R. Co.

OFFICE OF SUPERINTENDENT.

G. M. WEST,
SUPERINTENDENT.

CHICAGO HEIGHTS, ILL., Nov 14th, 190

Mr R. L. McKenzie,

Gay, Florida.

My dear Sir:-

I do not know that the above are the initials of Mr McKenzie with whom I am acquainted at Gay, but think they are. I have noted for some time past the activity hereabouts, in Lower Alabama, and Isle of Pines land companys, and they are certainly doing a large business here at present, and others are going in to it. I have for some years felt that I could prompte such a company to handle land about Saint Andrews Bay, and do better than those operating in much less favored localities. Knowing that you have someland, Mr gay more, and Dr Booth, and perhaps others still more, I have thought you might be interested in such a scheme, and I feel positive that if you should take the matter up we could with the present interest taken through out this section, promoted too by the other companys, and a vigorous campaign, do a large and profitable business, and bring us in good returns. These comosnys have their head quarters in Chicago and Milwaukee, and the northwest is their field. Right here in this manufacturing place is a large number anxious to invest in a frem south; and I know that if I were to give my time to this matter here, with some good field agents, and some one looking after it there, I could work up a good business. I am with a live hustling Land Association here and know the ins and outs off such work and can mde a sucess of it if any one can. You are the first one I have spoken to of this matter, and would be pleased to hear frm you regarding it. We might when the matter was well underway add a banking business to it, also any other business connected with its promotion. Here we have a railway, gas company, and street railway, within the parent company.

Truly yours